MEDICAL TEAMS INTERNATIONAL

FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

For the Years Ended September 30, 2016 and 2015



MEDICAL TEAMS INTERNATIONAL FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION For the Years Ended September 30, 2016 and 2015

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Medical Teams International Tigard, Oregon

Report on the Financial Statements

We have audited the accompanying financial statements of Medical Teams International (a nonprofit organization), which comprise the statements of financial position as of September 30, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

The Right People Beside You.

fax (541) 382-3587



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Medical Teams International as of September 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Supplementary and Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental information, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, and is also not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 13, 2017 on our consideration of Medical Teams International's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Medical Teams International's internal control over financial reporting and compliance.

Jones & Roth, P.C. Hillsboro, Oregon

Jones & Roth, P.C.

March 13, 2017



MEDICAL TEAMS INTERNATIONAL STATEMENTS OF FINANCIAL POSITION September 30, 2016 and 2015

		2016		2015
Assets				
Cash and cash equivalents	\$	320,721	\$	944,227
Cash and cash equivalents held in foreign countries		878,255		484,772
Total cash and cash equivalents		1,198,976		1,428,999
Investments		3,737,403		3,976,784
Receivables and advances		3,772,962		3,226,027
Prepaid expenses		245,759		256,718
Inventories		21,252,901		27,660,041
Property and equipment, net	_	8,417,635	_	8,381,672
Total assets	<u>\$</u>	38,625,636	<u>\$</u>	44,930,241
Liabilities and Net Assets				
Liabilities				
Accounts payable	\$	579,796	\$	781,222
Annuities payable		29,001		37,276
Accrued payroll, vacation, and related liabilities		539,720		489,659
Line of credit		250,000		-
Deferred revenue		13,321		9,141
Total liabilities		1,411,838		1,317,298
Net assets				
Unrestricted - undesignated		31,341,258		38,344,942
Unrestricted - Board-designated operating reserve		870,000		870,000
Total unrestricted net assets		32,211,258		39,214,942
Temporarily restricted		2,936,175		2,530,541
Permanently restricted		2,066,365		1,867,460
Total net assets		37,213,798		43,612,943
Total liabilities and not exects	Φ		φ.	
Total liabilities and net assets	<u>\$</u>	38,625,636	<u>\$</u>	44,930,241

The accompanying notes are an integral part of these statements.

MEDICAL TEAMS INTERNATIONAL STATEMENT OF ACTIVITIES For the Year Ended September 30, 2016

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenue and support				
Contributions	\$ 10,811,275	\$ 11,700,947	\$ -	\$ 22,512,222
Gifts in-kind	92,343,525	-	-	92,343,525
Service fees	-	997,544	-	997,544
Investment income	111,476	1,583	198,905	311,964
Other	15,782	27,343	-	43,125
Net assets released from restrictions	12,321,783	(12,321,783)		
Total revenue and support	115,603,841	405,634	198,905	116,208,380
Expenses				
Program activities	115,613,823	-	-	115,613,823
Supporting activities:				
Administration	1,988,658	-	-	1,988,658
Resource development	5,005,044			5,005,044
Total expenses	122,607,525			122,607,525
Change in net assets	(7,003,684)	405,634	198,905	(6,399,145)
Net assets, beginning of year	39,214,942	2,530,541	1,867,460	43,612,943
Net assets, end of year	\$ 32,211,258	\$ 2,936,175	\$ 2,066,365	\$ 37,213,798

MEDICAL TEAMS INTERNATIONAL STATEMENT OF ACTIVITIES For the Year Ended September 30, 2015

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenue and support				
Contributions	\$ 10,026,679	\$ 13,268,427	\$ -	\$ 23,295,106
Gifts in-kind	166,770,451	-	-	166,770,451
Service fees	-	908,524	-	908,524
Investment income (loss)	(49,855)	6,797	(103,048)	(146,106)
Other	24,941	38,799	-	63,740
Net assets released from restrictions	15,152,558	(15,059,373)	(93,185)	
Total revenue and support	191,924,774	(836,826)	(196,233)	190,891,715
Expenses				
Program activities	173,590,480	-	-	173,590,480
Supporting activities:				
Administration	2,046,740	-	-	2,046,740
Resource development	3,884,330			3,884,330
Total expenses	179,521,550			179,521,550
Change in net assets	12,403,224	(836,826)	(196,233)	11,370,165
Net assets, beginning of year	26,811,718	3,367,367	2,063,693	32,242,778
Net assets, end of year	\$ 39,214,942	\$ 2,530,541	\$ 1,867,460	\$ 43,612,943

MEDICAL TEAMS INTERNATIONAL STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended September 30, 2016

		Supporting Activities								
		Program		Resource						
		Activities	Ac	<u>Iministration</u>	D	evelopment		Subtotal		Total
Salaries and related expenses										
Salaries and related	\$	7 051 640	\$	007.046	φ	0.004.064	φ	2 161 110	Φ	10 412 059
expenses	Ф	7,251,648 1,483,429	Ф	927,046 198,776	\$	2,234,364	\$	3,161,410 578,033	\$	10,413,058
Employee benefits Payroll taxes		276,264		-		379,257 174,726		244,849		2,061,462 521,113
Payroll taxes	-	270,204		70,123		174,726		244,049	_	321,113
Total salaries and										
related expenses		9,011,341		1,195,945	_	2,788,347		3,984,292	_	12,995,633
Other expenses										
Professional fees		450,588		166,024		145,948		311,972		762,560
Consultants		75,438		75,275		504,134		579,409		654,847
Media and marketing		3,278		18,230		499,622		517,852		521,130
Direct mail		-		, -		12,860		12,860		12,860
Program grants and										
activitites		2,297,193		-		-		-		2,297,193
Travel		847,570		89,039		252,993		342,032		1,189,602
Supplies		1,199,130		26,659		130,994		157,653		1,356,783
Facilities		485,880		63,291		77,591		140,882		626,762
Utilities		438,394		45,801		29,723		75,524		513,918
Insurance		195,507		65,696		2,810		68,506		264,013
Equipment		362,796		42,634		121,898		164,532		527,328
Vehicles		802,452		714		5,489		6,203		808,655
Other expenses		570,659		104,345		385,967		490,312		1,060,971
Depreciation		618,350		95,005		46,668		141,673		760,023
Gifts in-kind		98,255,247			_				_	98,255,247
Total other expenses		106,602,482		792,713		2,216,697		3,009,410		109,611,892
Total expenses	<u>\$</u>	115,613,823	\$	1,988,658	\$	5,005,044	\$	6,993,702	\$	122,607,525

The accompanying notes are an integral part of these statements.

MEDICAL TEAMS INTERNATIONAL STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended September 30, 2015

			Supporting Activities						
		Program				Resource			
		Activities	Ad	ministration	D	evelopment		Subtotal	Total
Salaries and related expenses				_					
Salaries and related									
expenses	\$	6,954,055	\$	1,071,188	\$	1,448,974	\$	2,520,162	\$ 9,474,217
Employee benefits		1,397,802		207,133		228,665		435,798	1,833,600
Payroll taxes		280,027		78,609		117,004		195,613	 475,640
Total salaries and									
related expenses		8,631,884		1,356,930		1,794,643		3,151,573	 11,783,457
Other expenses									
Professional fees		536,572		107,351		71,397		178,748	715,320
Consultants		95,743		47,933		494,373		542,306	638,049
Media and marketing		16,874		8,235		666,809		675,044	691,918
Direct mail		-		-		21,537		21,537	21,537
Program grants and						_ :,- :		,,	,,
activities		2,430,771		_		_		_	2,430,771
Travel		1,197,605		55,347		180,083		235,430	1,433,035
Supplies		1,776,905		18,606		92,641		111,247	1,888,152
Facilities		463,888		64,979		73,983		138,962	602,850
Utilities		401,693		59,777		19,126		78,903	480,596
Insurance		196,932		71,773		1,879		73,652	270,584
Equipment		790,718		29,966		109,783		139,749	930,467
Vehicles		1,004,395		1,810		5,385		7,195	1,011,590
Other expenses		518,599		104,864		337,966		442,830	961,429
Depreciation		483,805		119,169		14,725		133,894	617,699
Gifts in-kind		155,044,096							 155,044,096
Total other expenses		164,958,596		689,810		2,089,687		2,779,497	167,738,093
Total expenses	<u>\$</u>	173,590,480	\$	2,046,740	\$	3,884,330	\$	5,931,070	\$ 179,521,550

MEDICAL TEAMS INTERNATIONAL STATEMENTS OF CASH FLOWS

For the Years Ended September 30, 2016 and 2015

	 2016	2015
Cash flows from operating activities		
Change in net assets	\$ (6,399,145)	\$ 11,370,165
Adjustments to reconcile change in net assets to net cash		
provided (used) by operating activities:		
Depreciation	760,023	617,699
Loss (gain) on disposal of property and equipment	54,064	(4,380)
Loss on sale of investments	7,068	325
Unrealized (gain) loss on investments	(211,959)	252,662
Donated investments	(7,731)	(114,303)
Change in inventories	6,407,140	(11,726,221)
(Increase) decrease in:		
Receivables and advances	(546,934)	1,406,558
Prepaid expenses	10,958	(126,068)
Increase (decrease) in:		
Accounts payable	(201,426)	104,649
Annuities payable	(8,275)	(5,217)
Accrued payroll, vacation, and related liabilities	50,061	106,305
Deferred revenue	 4,180	 231
Net cash provided (used) by operating activities	(81,976)	 1,882,405
Cash flows from investing activities		
Purchase of investments	(686,368)	(1,425,482)
Proceeds from sale of investments	1,138,371	176,255
Proceeds from sale of property and equipment	22,227	4,380
Acquisition of property and equipment	 (872,277)	 (1,014,789)
Net cash used by investing activities	 (398,047)	(2,259,636)
Cash flows from financing activities		
Advances on line of credit	 250,000	 -
Net decrease in cash and cash equivalents	(230,023)	(377,231)
Cash and cash equivalents, beginning of year	 1,428,999	 1,806,230
Cash and cash equivalents, end of year	\$ 1,198,976	\$ 1,428,999

The accompanying notes are an integral part of these statements.

1. Organization

Founded in 1979, Medical Teams International's (MTI) mission is to demonstrate the love of Christ to people affected by disaster, conflict, and poverty. MTI is headquartered in Tigard, Oregon with satellite offices in Redmond, Washington and Zeeland, Michigan and eight international offices in Nepal, Myanmar, Cambodia, Lebanon, Liberia, Uganda, Guatemala, and Haiti.

MTI delivers dental and medical care, humanitarian aid, and holistic development programs to all people in need, regardless of religion, nationality, sex, or race. In collaboration with established field partners, MTI staff and volunteers mobilize training and educational initiatives to ensure that programs have a long-term positive impact.

MTI implements and supports programs that address the causes and effects of inadequate health care. Initiatives include training and education to build the skill and capacity of community health workers, local health care providers, partners, volunteers, and staff in order to produce sustainable change. Programs include medical services and training; community health and development; HIV and AIDS; emergency medical services; humanitarian response; and humanitarian aid.

MTI operates 11 mobile dental units that have the capability of providing dental care to over 21,000 low-income people without insurance or reasonable access to affordable care in 44 Pacific Northwest counties.

2. Significant Accounting Policies

Basis of Accounting and Presentation

The accompanying financial statements include the accounts of all MTI field offices and have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Net assets, revenue, expenses, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of MTI and changes therein are classified and reported as follows:

Unrestricted net assets reflect the cumulative effect of net activity absent donor-imposed restrictions.

Temporarily restricted net assets result from contributions whose use is limited by donor-imposed stipulations that either expire by the passage of time or can be fulfilled and removed by actions of MTI pursuant to these stipulations. When a donor restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restriction.

Permanently restricted net assets result from contributions whose use is limited by donor-imposed stipulations that neither expire by the passage of time nor can be fulfilled or otherwise removed by MTI's actions.

2. Significant Accounting Policies, continued

Cash and Cash Equivalents

For purposes of financial statement classification, MTI considers all unrestricted, highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Promises to Give

Unconditional promises to give are recognized as revenue or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Allowance for Uncollectable Promises to Give

Management periodically reviews the collectability of promises to give and, based on this analysis, determines an appropriate allowance for uncollectable promises. Accounts are charged-off when all collection efforts have been exhausted.

Property and Equipment

Property and equipment are recorded at cost or, if donated, at the approximate fair market value at the date of donation. It is MTI's policy to capitalize expenditures for items that are in excess of \$5,000 and have a useful life of more than one year. The recorded value of equipment and other capital assets used in overseas programs is expensed as incurred where MTI does not retain the title. Depreciation is calculated by the straight-line method over the estimated useful lives of the assets as follows:

Vehicles, including mobile dental units5 - 10 yearsOffice equipment and furniture3 - 5 yearsBuildings and land improvements7 - 30 yearsAssets held overseas5 years

Donated Property and Equipment

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, MTI reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. MTI reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Donated Assets

Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair value at the date of donation.

2. Significant Accounting Policies, continued

Donated Services

MTI receives the benefit of donated services that are recognized if the services received create or enhance nonfinancial assets or require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

Restricted and Unrestricted Revenue and Support

Contributions and grants received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor-imposed restrictions. When projects are completed and restricted contribution funds remain, every effort is made to use the excess funds in like or similar projects, upon approval of the Board of Directors.

Endowment Fund Policy

The Board of Directors has established guidelines for the Endowment Fund in seeking preservation of the assets, growth of the assets, and consistency of investment returns through both capital appreciation and current income. MTI's policy is to maintain the principal of the fund in perpetuity. The policy allows a percentage of the fair market value of the Endowment Fund, including income earned, to be expended in a given fiscal year as recommended by the Finance Committee and approved by the Board. The percentage shall be determined on a year-to-year basis by the Finance Committee and subsequently approved by the Board.

MTI's endowment investment strategy is to emphasize long-term growth as measured by total return, while avoiding excessive risk. The primary investment objective is to earn a total rate of return from investment assets which shall exceed demands placed on the portfolio to support MTI's spending policy plus the rate of inflation, as measured by the national Consumer Price Index. The total rate of return shall be based on a method that utilizes market value for all marketable investments, such as equity and fixed income securities. The total rate of return shall be calculated to include dividends and interest accrued or received during the period. Calculations should also show realized and unrealized gains and losses. The rate of return should be net of all fees and expenses.

Endowment Fund investments are limited to separately managed accounts, commingled funds, or mutual funds. These include equity investments and fixed income investments.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and statements of functional expenses. Accordingly, certain costs have been allocated between the program and supporting services benefited. Such allocations are made on the basis of cost accounting information available and the judgment of management.

2. Significant Accounting Policies, continued

Compensated Absences

Employees are compensated during periods of absence due to sickness or vacation. MTI records this cost as it is earned. Compensation is payable to employees at the time the absence occurs or upon termination of employment. As of September 30, 2016 and 2015, accrued compensated absences were \$277,216 and \$257,341, respectively.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets (including gifts in-kind) and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue, support, and expenses during the reporting periods. Actual results could differ from those estimates. Significant estimates include the valuation of donated assets, property and equipment, and services. It is reasonably possible that estimates used in the valuation process could change in the near term.

Annuities Payable

Annuities payable have been computed using an average discount factor of 5.5 percent and an estimated life expectancy of annuitants based on applicable mortality rates.

Income Taxes

MTI is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code (IRC). In addition, MTI qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(vi) and has been classified as an organization that is not a private foundation under Section 509(a)(2). In any year in which MTI has unrelated business gross income of \$1,000 or more, it must file Form 990-T with the Internal Revenue Service (IRS) and may have to pay tax on such income. MTI's Form 990, Return of Organization Exempt from Income Tax, is generally subject to examination by the IRS for three years after it was filed.

3. Cash and Cash Equivalents

Cash and cash equivalents held in the United States may at times exceed the limits of Federal Deposit Insurance Corporation (FDIC) insurance coverage. MTI makes such deposits with financially strong entities and has not incurred any credit-related losses. Cash and cash equivalents held in foreign countries are not insured and are restricted to use for programs in those countries.

3. Cash and Cash Equivalents, continued

As of September 30, MTI's cash and cash equivalents, in United States dollars, consisted of the following:

	2016	2015		
Cash and cash equivalents held in the U.S.: Checking accounts Petty cash Cash in foreign currency Money markets	\$ 307,294 12,650 770 7	\$	930,638 11,650 604 1,335	
Total cash and cash equivalents held in the U.S.	 320,721		944,227	
Cash and cash equivalents held in foreign countries: Uganda Liberia Cambodia Guatemala Nepal Haiti Lebanon Myanmar Turkey Uzbekistan Mexico	555,474 188,978 39,813 32,595 22,813 15,380 13,338 9,764 100		215,130 154,688 30,571 35,352 3,076 37,286 2,957 741 - 3,271 1,700	
Total cash and cash equivalents held in foreign countries	 878,255		484,772	
Total cash and cash equivalents	\$ 1,198,976	\$	1,428,999	

MTI had losses of \$22,280 and \$118,520 from foreign currency transactions for the years ended September 30, 2016 and 2015, respectively. These amounts are included in other expenses.

4. Investments

Investments are stated at fair value as determined by quoted market prices and consist of mutual funds that are invested primarily in fixed-income securities of varying maturities at any point in time. Investments in mutual funds include Board-designated investments, reserves, and endowment investments. Investments also include a certificate of deposit with an original maturity in excess of three months.

As of September 30, investments consisted of:

		2016	 2015
Certificate of deposit	\$	-	\$ 56,604
Mutual funds	·	3,737,403	 3,920,180
Total investments	<u>\$</u>	3,737,403	\$ 3,976,784

Investment balances reported above are not guaranteed or covered by insurance.

4. Investments, continued

Investment income is comprised of the following:

		2015		
Interest and dividend income Realized loss on investments Unrealized gain (loss) on investments	\$	107,073 (7,068) <u>211,959</u>	\$	106,881 (325) (252,662)
Total investment income (loss)	\$	311,964	\$	(146,106)

5. Receivables and Advances

As of September 30, 2016, receivables included unconditional promises to give and consisted of the following:

	2016	2015
Pledges receivable in less than one year Receivable in one to five years Receivable after five years	\$ 1,695,858 1,321,084 84,975	\$ 1,549,923 648,434 110,000
Total unconditional promises to give	3,101,917	2,308,357
Allowance for uncollectible promises to give	 (15,000)	(15,000)
Net unconditional promises to give	3,086,917	2,293,357
Grant receivables Other receivables and advances	 494,301 191,744	779,529 153,141
Total receivables and advances	\$ 3,772,962	\$ 3,226,027

At September 30, 2016 and 2015, there were unconditional promises to give from one major donor that comprised 34 and 35 percent, respectively, of total net unconditional promises to give.

6. Inventories

As of September 30, inventories consisted of the following:

		<u> 2016 </u>	 2015
Donated items Mobile dental care supplies	\$	21,046,280 206,621	\$ 27,449,650 210,391
Total inventories	<u>\$</u>	21,252,901	\$ 27,660,041

Donated inventories which consist of medical equipment and relief and medical supplies are valued at their estimated fair market value at the date of donation.

7. Property and Equipment

As of September 30, 2016, property and equipment consisted of the following:

		2016		2015
Vehicles, including mobile dental units	\$	4,615,703		4,331,862
Office equipment and furniture		2,540,627		2,429,482
Building and land		8,774,421		8,881,428
Assets held for resale		45,360		45,360
		15,976,111		15,688,132
Accumulated depreciation		(7,558,47 <u>6</u>)		(7,306,460)
Property and equipment, net	<u>\$</u>	8,417,635	\$	8,381,672

8. Line of Credit

MTI has a \$500,000 revolving line of credit through U.S. Bank with a maturity date of March 31, 2017. The unpaid principal balance bears interest at an annual rate equal to the prime rate, 3.50 percent and 3.25 percent as of September 30, 2016 and 2015, respectively, and is payable each month, with a final interest payment due with the final payment of principal. The credit line is secured by the general assets of MTI and requires that MTI maintain a tangible net worth at all times in the amount of \$20 million. There was an advance of \$250,000 made on the line of credit as of September 30, 2016. There were no advances made on the line of credit as of September 30, 2015.

9. Net Assets Released from Restrictions

Net assets relating to restricted contributions and grants are released from the temporarily restricted fund to the unrestricted fund when MTI incurs expenses satisfying the restricted purposes or when other events specified by donors occur.

For the year ended September 30, such releases are summarized as follows:

		2016	 2015
Satisfaction of international and domestic relief and			
development projects – temporarily restricted net assets	<u>\$</u>	12,321,783	\$ <u> 15,059,373</u>
Board-approved use of permanently restricted net assets	\$		\$ 93,185

10. Net Assets

As of September 30, net assets consisted of the following:

		2016	 2015	
Unrestricted net assets	\$	1,670,722	\$ 2,303,229	
Board-designated reserve		870,000	870,000	
Invested in inventories		21,252,901	27,660,041	
Invested in property and equipment, net		8,417,63 <u>5</u>	 8,381,672	
Total unrestricted net assets	<u>\$</u>	32,211,258	\$ 39,214,942	

10. Net Assets, continued

The nature of MTI's activities is such that it is common to have temporarily restricted net asset carryovers when projects funded by long-term grants are carried out over multiple-year periods or when restricted revenue for projects exceeds expenses for those projects during the same fiscal year. MTI is committed to these long-term projects and plans to expend these funds.

	2016			2015
Temporarily restricted net assets: Asia projects Africa and Middle East projects Latin America projects Other	\$	563,204 1,172,479 63,017 1,137,475	\$	844,572 668,011 127,794 890,164
Total temporarily restricted net assets	\$	2,936,175	\$	2,530,541
Permanently restricted net assets	\$	2,066,365	<u>\$</u>	1,867,460

Permanently restricted net assets consisted of Endowment Fund assets to be held indefinitely totaling \$2,066,365 and \$1,867,460, at September 30, 2016 and 2015, respectively. The income from these assets is used to support MTI's general activities. Income earned, gains, and losses on endowment investments are accumulated in permanently restricted revenue and are released upon the approval by the Board of Directors to expend a percentage in a given fiscal year.

11. Gifts In-kind

MTI receives donations of medical supplies and other commodities for use in relief and development programs. These in-kind donations have been recorded in accordance with ACCORD GIK Interagency Standards, which are consistent with presentation per accounting principles generally accepted in the United States of America. All in-kind donations are recorded at their estimated fair value in the period shipped or designated for program use.

For the years ended September 30, 2016 and 2015, gifts in-kind distributed directly by MTI amounted to \$1,436,568 and \$1,950,992, respectively. The remaining \$94,796,049 and \$150,931,086, respectively, was distributed to, and in partnership with, other agencies and was delivered to MTI before being distributed.

MTI only records the value of gifts in-kind for which they were the original recipient of the gift, were involved in partnership with another organization for distribution internationally, or used the gifts in their programs.

MTI also receives a significant amount of donated services. The total value of these gifts in-kind included in the accompanying financial statements is \$2,022,630 and \$2,162,018, for the years ended September 30, 2016 and 2015, respectively. During the years ended September 30, 2016 and 2015, MTI also received a significant amount of donated services from other volunteers that are not recognized in the statements of activities because the criteria for recognition under accounting principles generally accepted in the United States of America was not satisfied.

MTI's emergency response and other projects' survival depend upon these contributions. If it were not for gifts in-kind, the purchase of these vital components and the services of these volunteers for its projects would be restricted to the availability of cash funds.

12. Operating Leases

MTI leases office equipment under noncancellable operating leases. MTI also leases buildings, equipment, and vehicles under cancellable operating leases or under leases with lease terms expiring within one year. Rent expense under all leases included in the accompanying financial statements totaled \$403,086 and \$470,254, for the years ended September 30, 2016 and 2015, respectively.

The future minimum rental payments required under noncancellable operating leases are as follows:

For the Years Ending September 30

2017		\$ 7,632
2018		7,632
2019		7,632
2020		7,632
2021		1,908
Total	<u>\$</u>	32,436

13. Retirement Plan

MTI has established a Safe Harbor 401(k) retirement plan for the benefit of its employees. Employees are eligible to make voluntary salary deferrals to the plan on their date of hire. Employees are eligible for discretionary employer contributions and matching contributions after they have completed 12 months and 1,000 hours of service.

Total retirement plan expense for the years ended September 30, 2016 and 2015, was \$317,796 and \$268,260, respectively.

14. Concentration of Geographic Risk

The majority of MTI's donors are located in the Pacific Northwest region of the United States. MTI's revenue is potentially subject to risks associated with fluctuations in the economy of this area of the United States.

15. Fair Value Measurements

MTI uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. In cases where quoted market prices are not available, fair value is based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

15. Fair Value Measurements, continued

FASB ASC 820 provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

In accordance with FASB ASC 820, MTI groups its financial assets and financial liabilities generally measured at fair value based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 – Valuation is based on quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities generally include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 — Valuation is based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly or indirectly. The valuation may be based on quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.

Level 3 – Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgment or estimation.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Fair value of assets measured on a recurring basis at September 30, 2016, was as follows:

	Assets at Fair Value as of September 30, 2016							
	Level 1	Level 2	Level 3	Total				
Mutual funds	\$ 3,737,403	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,737,403</u>				

Fair value of assets measured on a recurring basis at September 30, 2015, was as follows:

	Assets at Fair Value as of September 30, 2015							
	Level 1	Level 2	Level 3	Total				
Mutual funds	\$ 3,920,180	<u>\$ -</u>	\$ -	\$ 3,920,180				

16. Subsequent Events

Management evaluates events and transactions that occur after the statement of financial position date as potential subsequent events. Management has performed this evaluation through the date of the independent auditor's report.



MEDICAL TEAMS INTERNATIONAL SCHEDULE OF PROGRAM ACTIVITIES

For the Year Ended September 30, 2016

(With Comparative Totals for the Year Ended September 30, 2015)

Outoring and Institute Lawrence	Africa and Middle East	Asia and Europe	Latin America		United States	_	General isaster and evelopment	Medicines and Health Products	Total Program Activities 2016		Total Program Activities 2015
Salaries and related expenses	Φ 0.000.000	Φ 000.040	Φ 000.740	Φ.	4 000 050	Φ.	4 000 044	Ф 400.004	Ф 7.054.040	Φ.	0.054.055
Salaries and related expenses	\$ 3,239,869	•	\$ 838,719	\$	1,008,052	\$	1,063,814	\$ 402,981	\$ 7,251,648	\$	6,954,055
Employee benefits Payroll taxes	607,812 32,186	,	166,739 10,087		232,758 103,984		229,475 73,946	88,712 36,813	1,483,429 276,264		1,397,802 280,027
Faylon taxes	32,100	19,246	10,007		103,904		73,940	30,613	270,204	_	200,027
Total salaries and related											
expenses	3,879,867	875,394	1,015,545		1,344,794		1,367,235	528,506	9,011,341	_	8,631,884
Other expenses											
Professional fees	303,380	8,699	35,819		39,005		46,341	17,344	450,588		536,572
Consultants	2,198	17,406	2,002		11,507		42,325	-	75,438		95,743
Media and marketing	1,093	600	373		505		707	-	3,278		16,874
Program grants and activities	1,170,389	662,144	434,955		-		29,705	-	2,297,193		2,430,771
Travel	432,173	205,182	55,862		25,413		121,495	7,445	847,570		1,197,605
Supplies	760,314	23,387	241,720		125,358		40,781	7,570	1,199,130		1,776,905
Facilities	200,821	51,199	51,992		50,978		30,575	100,315	485,880		463,888
Utilities	241,913	3 21,181	36,175		46,656		39,177	53,292	438,394		401,693
Insurance	30,149	5,116	10,582		40,187		90,506	18,967	195,507		196,932
Equipment	175,182	2 72,457	17,219		52,554		40,740	4,644	362,796		790,718
Vehicles	616,254	20,092	45,342		113,979		540	6,245	802,452		1,004,395
Other expenses	123,818	68,885	39,844		11,639		61,378	265,095	570,659		518,599
Depreciation	201,734	22,854	36,272		190,639		68,688	98,163	618,350		483,805
Gifts in-kind	8,425,690	32,713,886	38,501,066		954,303		-	17,660,302	98,255,247		155,044,096
Total other expenses	12,685,108	33,893,088	39,509,223		1,662,723		612,958	18,239,382	106,602,482	_	164,958,596
Distribution Center allocation	3,210,146	6,737,826	7,853,343	_	582,830		383,743	(18,767,888)			<u>-</u>
Total expenses	\$ 19,775,121	\$ 41,506,308	\$ 48,378,111	\$	3,590,347	<u>\$</u>	2,363,936	\$ -	\$ 115,613,823	<u>\$</u> _	173,590,480



MEDICAL TEAMS INTERNATIONAL SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

For the Year Ended September 30, 2016

Federal Grantor/Pass-Through Grantor/Program Title	CFDA <u>Number</u>	Grantor's Number	Expenditures
U.S. Agency for International Development Foreign Assistance for Programs Overseas: Passed through International Rescue Committee:			
Rapid Ebola Response in Liberia Epidemic Preparedness and Response Consortium	98.001 98.001	AID-OFDA-G-15-00037 AID-OFDA-A-16-00001	\$ 1,204,660 733,423
Passed through University Research Co., LLC: Strengthening Facilities for Health Project	98.001	FY14-A-03-7017	29,739
Passed through Save the Children Federation, Inc.: Liberia Instruction Video of the PDQ Methodology	98.001	OAA-A-10-00006	2,529
Total U.S. Agency for International Development			1,970,351
U.S. Department of State, Bureau of Population, Refugees, and Migration Overseas Refugee Assistance Programs for Africa: Direct program:			
Comprehensive Health Care for Refugees Comprehensive Health Care for Refugees	19.517 19.517	S-PRMCO-15-CA-1095 S-PRMCO-16-CA-1092	861,240 274,917
Total U.S. Department of State, Bureau of Population, Refugees, and Migration			1,136,157
Total federal awards			\$ 3,106,508

MEDICAL TEAMS INTERNATIONAL NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For the Year Ended September 30, 2016

1. Purpose of the Schedule

The accompanying schedule of expenditures of federal awards (the Schedule) is a supplementary schedule to MTI's financial statements and is presented for purposes of additional analysis. Because the Schedule presents only a selected portion of the activities of MTI, it is not intended to and does not present the financial position, results of operations, or changes in net assets of MTI.

2. Significant Accounting Policies

Reporting Entity

The reporting entity is described in Note 1 to MTI's basic financial statements.

Basis of Accounting

The Schedule includes the federal grant activity of the MTI under programs of the federal government for the year ended September 30, 2016. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).

MTI did not use the 10 percent de minimis indirect cost rate and has elected to use the approved indirect cost rate as allowed under the grant agreement.

Federal Financial Assistance

Federal financial assistance is defined by the Uniform Guidance as assistance provided by a federal agency, either directly or indirectly, in the form of grants, contracts, cooperative agreements, loans, loan guarantees, property, interest subsidies, insurance, or direct appropriations. Accordingly, nonmonetary federal assistance, including federal surplus property, is included in federal financial assistance and therefore is reported on the Schedule, if applicable. Federal financial assistance does not include direct federal cash assistance to individuals. Additionally, there are no subrecipients of MTI's federal financial assistance. Solicited contracts between MTI and the federal government for which the federal government procures tangible goods and services are not considered to be federal financial assistance.

Major Programs

The Uniform Guidance establishes criteria to be used for defining major programs. Major programs for MTI are those programs selected for testing using a risk assessment model, as well as certain minimum expenditure requirements, as outlined in the Uniform Guidance. Programs with similar requirements may be grouped into a cluster for testing purposes.

3. Catalog of Federal Domestic Assistance

The Catalog of Federal Domestic Assistance (CFDA) numbers reported in the accompanying Schedule are based on the December 2015 CFDA.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Medical Teams International Tigard, Oregon

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Medical Teams International (a nonprofit organization), which comprise the statement of financial position as of September 30, 2016, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 13, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Medical Teams International's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Medical Teams International's internal control. Accordingly, we do not express an opinion on the effectiveness of Medical Teams International's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Medical Teams International's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

Jones & Roth, P.C.

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Jones & Roth, P.C. Hillsboro, Oregon

March 13, 2017



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors Medical Teams International Tigard, Oregon

Report on Compliance for Each Major Federal Program

We have audited Medical Teams International's compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of Medical Teams International's major federal programs for the year ended September 30, 2016. Medical Teams International's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Medical Teams International's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Reguirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Medical Team International's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Medical Team International's compliance.

Opinion on Each Major Federal Program

In our opinion, Medical Teams International complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2016.

Report on Internal Control Over Compliance

Management of Medical Teams International is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Medical Teams International's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Medical Teams International's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Jones & Roth, P.C. Hillsboro, Oregon

Tones & Roth, P.C.

March 13, 2017

MEDICAL TEAMS INTERNATIONAL SCHEDULE OF FINDINGS AND QUESTIONED COSTS For the Year Ended September 30, 2016

Section 1 - Summary of Auditor's Results

- 1) The independent auditor's report expresses an unmodified opinion on the financial statements of Medical Teams International.
- No significant deficiencies or material weaknesses in internal control were disclosed by the audit of the financial statements.
- 3) No instances of noncompliance material to the financial statements, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
- 4) No significant deficiencies or material weaknesses in internal control were disclosed by the audit of the major federal award programs.
- 5) No instances of noncompliance were disclosed by the audit of the major federal award programs.
- 6) The independent auditor's report on compliance for the major federal award programs for Medical Teams International expresses an unmodified opinion.
- 7) The programs tested as major programs were:

CFDA # 98.001 USAID Foreign Assistance for Programs Overseas

CFDA # 19.517 Overseas Refugee Assistance Programs for Africa

- 8) The threshold for distinguishing between Type A and Type B programs was \$750,000.
- 9) Medical Teams International was not considered a low-risk auditee under Title 2 CFR §200.520.

Section 2 - Financial Statement Audit Findings

None.

Section 3 - Federal Award Findings and Questioned Costs

None.

There were no findings or questioned costs reported in the prior year.