

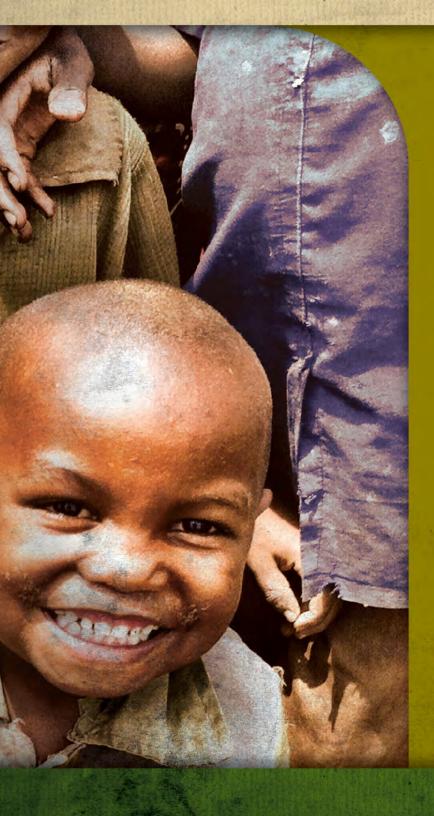


MEDICAL TEAMS
INTERNATIONAL

ANNUAL REPORT 2012







e all, at different times in our life, go through periods of transition. One chapter closes and a new one opens. And while those times of change can be challenging, we are encouraged by the words in Jeremiah – "For I know the plans I have for you, declares the Lord, plans to prosper you and not to harm you, to give you hope and a future."

This year was one of transition in our life as an organization. After faithfully serving Medical Teams International for over 14 years, Bas Vanderzalm announced his plans to retire as president and CEO. In that time, we've grown to be one of the most respected Christian global health and disaster response organizations in the country. I am humbled and grateful for all that God accomplished in and through our organization under Bas' distinguished leadership.

I had the privilege of being part of this transition, coming alongside Bas as CEO-elect. It was an amazing season of orientation that deepened my understanding and conviction that God's call on Medical Teams International is very real and that the work He calls us to do is desperately needed.

It also provided renewed insight to what a crucial role you play in our efforts. This annual report testifies to what we can accomplish with your support and God's blessings. Your compassion and generosity is what allows our staff and volunteers to be the hands and feet of Christ to suffering people. Your commitment to our work allows us to not only effectively and expertly respond in the face of disaster, but create sustainable programs that foster recovery and growth.

I am truly grateful for your partnership as we enter this next chapter for Medical Teams International. God has placed the gift of hope in the hearts of the people we serve, and we pray that together we can help ensure their healthy future.

Onward in Him,

Jeff Pinneo, CEO

### **Countries We Served**

Afghanistan Albania Armenia Belize Bosnia Brazil Burkina Faso Cambodia Burundi Cameroon Costa Rica China Colombia Cuba Dominican Republic Ecuador El Salvador Ethiopia Gabon Ghana Greece Guatemala Guinea Guyana Haiti Honduras India Indonesia Israel / West Bank / Gaza Jamaica Japan Kenya Kosovo Lebanon Liberia Libya Malawi Mali Mexico Morocco Mozambique Moldova Myanmar Nicaragua Niger North Korea Pakistan Panama Papua New Guinea Paraguay Peru Romania Philippines Senegal Sierra Leone Somalia South Korea Tajikistan South Sudan Syria Tanzania Thailand Trinidad & Tobago Uganda Ukraine United States Uzbekistan Vietnam Zambia Zimbabwe

# this year, YOU'SUPPORT helped us...

2.7 MILLION people in 70 countries.



Send 174 teams to provide care in 24 countries

& to respond to disasters & humanitarian



CRISES IN 7 COUNTRIES

MOBILIZE
2,172
VOLUNTEERS
to help those

IN NEED.



PROVIDE DENTAL SERVICES VALUED AT OVER \$8 million
TO MORE THAN 17,000

**ADULTS AND CHILDREN** 

who cannot afford basic dental care.

### **Key Programs**

**Emergency Medical Care** 

Medical Services & Training

**Humanitarian Services** 

HIV & AIDS Care & Prevention

Community Health

Disaster Response

Mobile Dental



SHIP OVER \$133 MILLION IN MEDICINES AND SUPPLIES to 66 countries to help more than 1.8 MILLION PEOPLE.

DELIVER DO DELIVER DE PERSONAL HYGIENE & MEDICAL ITEMS TO SOCIAL SERVICE AGENCIES in the NORTHWEST.



## when you change the world for one person, you change the world.

The statistics can be overwhelming. More than a quarter of a million women die in pregnancy and childbirth every year. Nearly 7 million children each year do not survive beyond their fifth birthday.

Those statistics, while daunting, compelled us to act. This year, we launched a campaign to help save and change the lives of 1 million women and children in 17 countries. We called our campaign *One in a Million*, knowing that such a huge goal could only be reached by joining together to change one life at time. Thanks to you, we reached that goal.

Women were tested and treated for life-threatening illnesses, children received the immunizations they needed to fight disease, and expectant mothers had access to prenatal care and support to safely deliver healthy babies.

Thanks for coming alongside us as we continue to change the statistics – and the lives of women and children – for the better.

### **ONE IN A MILLION: Women & Children's Health**

- We are improving the health of children in Guatemala, a country where 64% of children under five are chronically malnourished, by providing concentrated health and nutrition services.
- We're addressing the health of women in South Sudan, a country with the highest maternal mortality rate in the world, by training almost 70 community health providers in maternal care and safe motherhood practices.
- We are working in Liberia to provide medical services and training and rebuild basic health services to provide care to over 100,000 mothers, babies, and children.



### **Emergency Medical Services in Cambodia**

- In the coming year, we plan to provide additional EMS training to over 1,000 people as well as equip 11 provincial hospitals with essential EMS supplies.
- In April 2012, Medical Teams International received recognition from the US Ambassador to Cambodia for our contribution to the training of US Embassy security staff.

edical Teams International began in 1979 as a result of one man's faith, focus, and action. Moved by the suffering of Cambodian refugees he saw on the news, Oregon businessman Ron Post felt called to respond and guickly organized 27 medical volunteers to deliver desperately-needed supplies and medical care. More than 30 years later, we remain called to serve the people of Cambodia. The need is still great, but the challenges they face are very different than then we sent our first medical team.

Cambodia continues to be one of the world's least developed countries, sorely lacking in trained health professionals and infrastructure. In rural communities, families can't easily get to a doctor and many suffer needlessly or die from medical emergencies. With your support, we are working to develop an emergency

> medical services (EMS) system in Cambodia, teaching and training first responders, police, medical providers in rural clinics, and community health volunteers in emergency care and equipping hospitals and ambulances to meet accepted standards.



### Caring for Refugees in Uganda

partnership with several hundred

MTI-Uganda staff members as the camp's primary healthcare provider.

- We are rebuilding health services by training 560 local health volunteers in identifying and treating preventable diseases in children.
- MTI has been designated as the key agency to work alongside the government of Uganda to respond to Nodding Syndrome, a mysterious disease causing seizures in children in the regions we serve. Nodding Syndrome is a progressive condition with no known cause or cure, and children with the disease often die of malnutrition, secondary injuries or related infections. This year we treated over 850 children for Nodding Syndrome by providing anti-seizure medicines, education and family counseling.

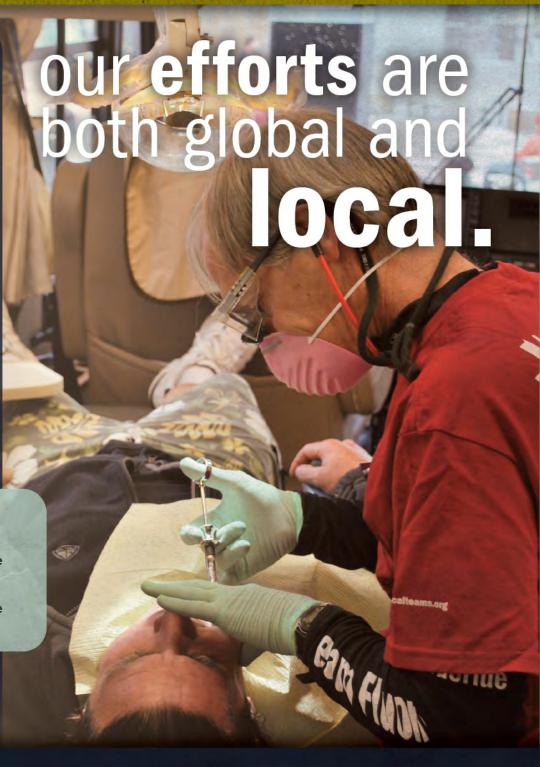
G ood dental care can be an unaffordable luxury for many in the U.S. But without it, the health consequences can be serious. Tooth decay affects nearly 60 percent of children, and studies showed that, in 2009, more than 16 million low-income children went without dental care.

Since 1989, Medical Teams International has provided a dental safety net for children and adults who lack dental insurance or a viable way to pay for urgently-needed services. Currently, our mobile dental care fleet provides critical dental care to people in Oregon, Washington and Minnesota. These mobile clinics are fully-equipped and staffed by licensed dentists, hygienists and dental assistants who volunteer their time to provide professional dental care.

This year, our clinics served over 2,600 local school children, providing exams, preventative care, treating cavities and infections and promoting good oral hygiene. And our Mobile Dental program reached a significant milestone in 2012 – providing care to our 200,000th U.S. dental patient.

### **Mobile Dental & Local Aid**

- Over 1,000 volunteer dental professionals volunteered with our Mobile Dental program this year.
- We delivered personal hygiene and medical items to 70 social service agencies in the Pacific Northwest.



### good stewardship

Medical Teams International adheres to the highest standards of stewardship and accountability. More than 97% of donated resources we receive go to help people in need.



**Resource Development & Administration** 

### STATEMENT OF ACTIVITY\* FISCAL YEAR 7/1/2011-6/30/2012

### **Sources of Support**

| Gifts in Kind            | \$136,066,821 |
|--------------------------|---------------|
| Cash Gifts               | \$10,221,661  |
| <b>Government Grants</b> | \$3,509,608   |
| Foundation Grants        | \$2,665,769   |
| Service Fees             | \$1,196,736   |
| Other Income             | \$315,798     |
| Investment Income        | \$29,184      |
| <b>Total Income</b>      | \$154,005,577 |

#### **Expenses**

| Programs              | \$152,342,166 |
|-----------------------|---------------|
| Resource Development  | \$2,745,822   |
| Administration        | \$1,441,611   |
| <b>Total Expenses</b> | \$156,529,599 |

<sup>\*</sup>FY2012 income deficit was funded by prior year donor designated donations for multi-year programs

### STATEMENT OF POSITION

FISCAL YEAR 7/1/2011-6/30/2012

| Total Assets                   | \$26,194,640 |
|--------------------------------|--------------|
| Total Liabilities              | \$1,127,816  |
| Net Assets                     |              |
| Unrestricted Net Assets        | \$2,110,288  |
| Held as Inventory              | \$11,008,889 |
| Property, Plant & Equipment    | \$9,089,175  |
| Temporary Restricted Projects: |              |
| Disaster                       | \$916,951    |
| Development                    | \$758,832    |
| Permanently Restricted         | \$1,182,689  |
| Total Net Assets               | \$25,066,824 |



For 4 consecutive years, Charity Navigator, America's largest and most-recognized charity evaluator, has awarded Medical Teams International four stars, its highest ranking.

### FY12 financials

YOU CAN FIND OUR COMPLETE FINANCIAL STATEMENT AT MEDICALTEAMS.ORG/FINANCIALS



#### **EXECUTIVE STAFF**

Jeff Pinneo - CEO Bas Vanderzalm - President Pamela Blikstad - Vice President, Finance Bill Essig - Vice President, International Programs Linda Ranz - Vice President, Development Steve Vickers - Vice President, Administration & Mobile Dental

#### **BOARD OF DIRECTORS**

Ron S. King - Chair, Executive Committee Mark Dodson - Chair, Governance & Nominating Committee | Vice Chair, Executive Committee Gary T. Duim - Treasurer, Executive Committee | Chair, Finance Committee Ann F. Klein - Secretary, Executive Committee Phil Lane - Chair, Resource Development Committee Dr. Todd W. Ulmer - Chair, Program Committee Dr. John Gollhofer Paul Hathaway Nate R. Miles Shari Jackson Monson Jin Y. Park Patricia Reser Joan Wallace Dr. Nancy Wilgenbusch

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